

Argus Consulting Services | Strategy Report

# Argus Fertilizers in sub-Saharan Africa 2021

## Resources, Markets and Logistics

Summarized table of contents, key features, benefits and selected extracts



# Argus Fertilizers in sub-Saharan Africa 2021

## Resources, Markets and Logistics

Prepared by



In collaboration with



### More information about this report

This in-depth and comprehensive report is prepared annually in conjunction with the International Fertilizer Development Centre (IFDC), providing valuable insight and essential data on key fertilizer markets and logistics in the SSA region

### Key features

- **Overview** of the sub-Saharan fertilizer market
- **Assessment** of the natural gas resources and feedstocks by country, as well as phosphate rock and potash resources
- **Analysis** of the markets for nitrogen, phosphate, potash and NPK fertilizers
- **Detailed country studies** offering insight into a range of important factors including market size and structure, major crops and yields, farming practices and systems, policy and regulation, logistics and transport, price trends and cost chain analysis
- **Examination** of import and supply hubs and logistical corridors, with coverage of transport infrastructure, relevant fertilizer markets and the key players

### Key benefits

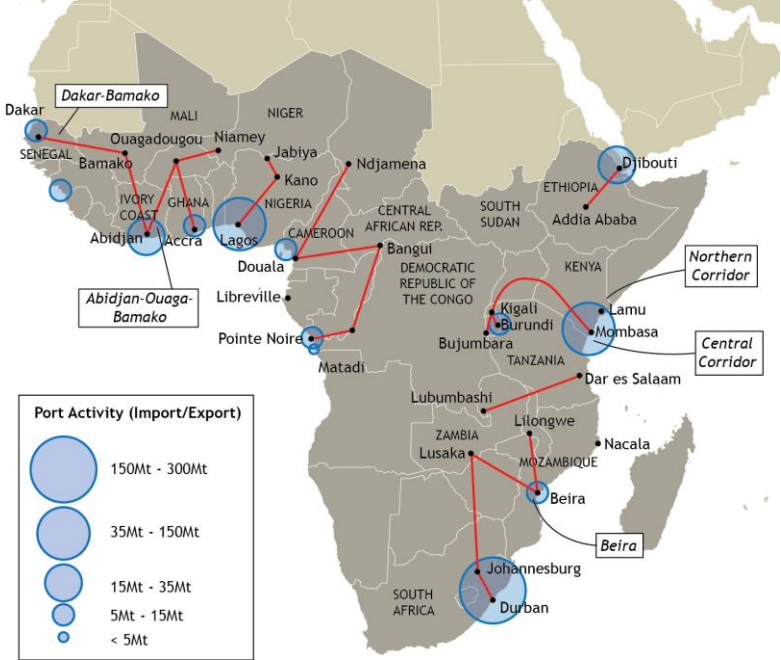
- **Develop** effective marketing strategies for sub-Saharan African fertilizer markets
- **Assess** market size and value based on trade statistics
- **Reveal** the cost chain from port to farmer
- **Identify** the main players and potential partners in each country
- **Understand** the market environment and structure, including subsidy systems and government programmes
- **Plan** logistical supply routes to target markets

# Selected extracts from the report

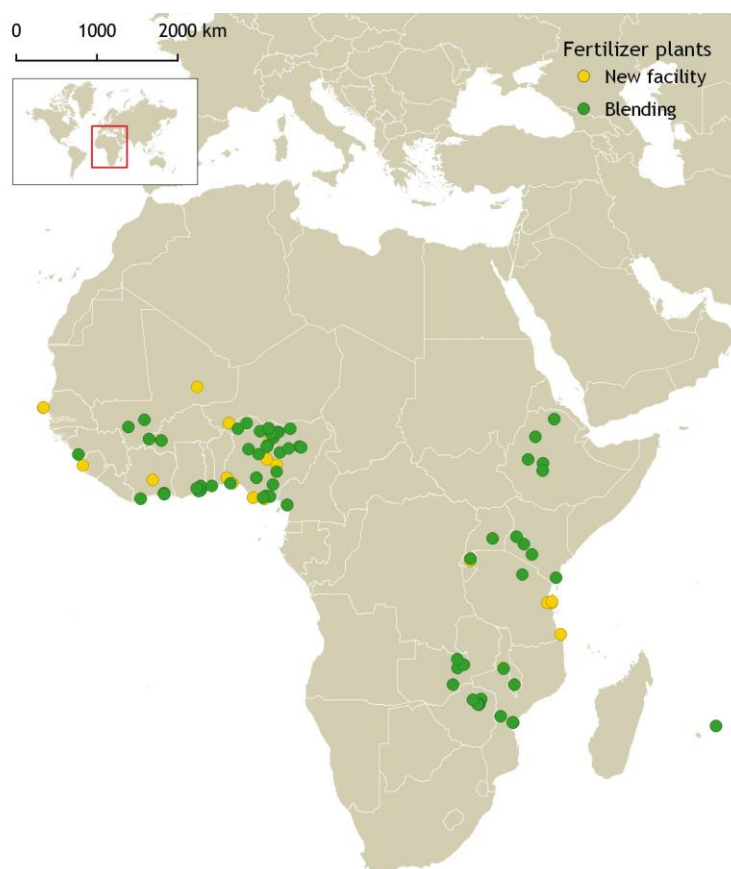
Sub-Saharan Africa (SSA) countries covered in 2021



Sub-Saharan Africa (SSA) transport corridors



### NPK blending capacity in sub-Saharan Africa



Cote d'Ivoire Fertilizer Imports 2010 - 2019

Product	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
NPK	3,080	2,023	16,434	60,004	23,522	68,770	54,224	34,687	58,499	94,126
Urea	39,868	51,582	61,675	52,436	74,180	65,775	66,682	43,790	43,066	90,955
MOP	77,743	36,820	47,433	65,910	88,441	96,732	82,073	99,902	64,415	89,260
TSP	16,901	10,246	8,363	25,475	29,317	43,881	55,348	62,045	16,505	65,397
DAP	39,270	9,982	23,024	47,320	40,198	19,505	39,881	25,217	15,793	51,057
Ammonium sulphate	24,561	13,871	15,394	36,742	38,816	22,741	20,175	21,573	13,888	27,831
Others	15,517	12,313	24,192	33,041	29,444	24,410	13,937	15,709	20,131	25,219
<b>Grand Total (MT)</b>	<b>216,940</b>	<b>136,837</b>	<b>196,514</b>	<b>320,929</b>	<b>323,918</b>	<b>341,813</b>	<b>332,320</b>	<b>302,924</b>	<b>232,298</b>	<b>443,847</b>

Source: CountrySTAT/AfricaFertilizer.org, 2020

Cote d'Ivoire Fertilizer Exports by product 2010-2019

Product	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
NPK	21,469	617	9,433	53,972	49,597	38,283	23,871	29,990	9,198	56,286
MOP	504	960	7,972	1,303	10,478	4,738	1,672	2,590	1,743	2,722
Urea	2,325	9,534	6,377	7,870	5,752	9,699	7,525	1,521	3,368	1,340
DAP	63	100		102	6,739		583	264	32	3,010
Others	1,300	1,029	2,516	2,029	1,064	1,545	712	3,042	968	13,227
<b>Grand Total (MT)</b>	<b>25,660</b>	<b>12,240</b>	<b>26,298</b>	<b>65,276</b>	<b>73,631</b>	<b>54,264</b>	<b>34,362</b>	<b>37,407</b>	<b>15,310</b>	<b>76,585</b>

Source: CountrySTAT/AfricaFertilizer.org, 2020

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## Comprehensive market intelligence

*Argus Fertilizers in Sub-Saharan Africa 2021: Resources, Markets and Logistics* includes over 600 pages, more than 160 figures and over 280 tables - providing the industry's leading source of market intelligence on the sub-Saharan Africa fertilizer sector.

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See full table of contents (including list of figures and tables).

[View full table of contents here](#)

**Would you like more information or a demonstration of this report?**

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